

G. W. Smith, Dealer in all kinds of Groceries, Glassware, Lamps and House Furnishing Goods, Midland Avenue, Southwest corner of Devon Street. It can be truly said of Mr. Smith that he is one of the pioneer representative business men of Arlington, as he has taken a lively interest in her prosperity for no less a time than twenty years, coming here in the year 1875, at that time Arlington had but ten houses. During his long residence here he has seen many wonderful changes take place and his descriptions of them are very interesting. Among some of them he tells, is that of the three sellings, buyings and changing of names of the now great Greenwood Lake Division of the Erie Railroad, and the inconveniences and conveniences which took place through those transfers. Mr. Smith has a large store replete with everything in his line, which are quoted at New York prices, and his courteous manner is magnetic in drawing his customers to his house. Mr. Smith was born in New York City, where he belonged to the old Volunteer Fire Department, and has a large number of friends. He is a member of the Arlington Club House, and outside of this leads a quiet domestic life. The business owned by Mr. Smith is one of those grocery houses that number among his regular customers the leading families in the district in which he carries on operations, and hence he may justly be classed among those firms that afford a service that is more remarkable for reliability than for any other one thing—the goods, the delivery of them and the prices quoted on them being all so uniformly satisfactory that a great deal of annoyance is prevented by making use of the facilities afforded by such a house. The store is on Midland Avenue, and the premises are sufficiently spacious to accommodate a large and complete stock of staple and fancy groceries. Orders are called for and delivered, the service being prompt, regular and accurate.

Charles Ackerman, Tinning-, Plumbing, Gas Fitting, Hot Air and Steam Heating, Kirn Street.—It is far better to have no plumbing at all in a house than to have what plumbing there is improperly done, and the same thing may be said concerning steam or hot water apparatus and gas fitting. This is no theory of ours, but has been repeatedly proved by practical experience, so we say to our readers, "have no plumbing of any kind done unless you can have it done right." Fortunately there is no trouble in having such work properly done if you reside in Arlington or vicinity, it being necessary only to place the order with Chas. Ackerman, doing business on Elm Street, for he has had long and varied experience, and has carried on business here in Arlington for twenty years. He has every facility for the filling of the largest orders at short notice, satisfaction being guaranteed to every customer. A specialty is made of remedying defective plumbing and introducing the latest improvements for the thorough exclusion of sewer gas. Hot and cold baths, wash bowls and the latest of water fixtures for dwelling houses and public buildings set up in the best manner, and, in fact, plumbing and gas fitting in all their branches are promptly attended to and small and large orders are given equally careful attention, competent and reliable assistants being constantly employed and bottom prices quoted in every instance.

James A. Exton, M. D.—Dr. Exton was born in Clinton, Hunterdon County, N. J., in 1844, and is a graduate of Rawson's Institute of Thompson, Conn. At the age of seventeen he entered military service with the Thirty-first New Jersey Volunteers, was appointed amanuensis to Brigade Gen.

G. K. Paul, was later appointed brigade hospital steward, Third Brigade, First Division, First Army Corps, Army of Potomac. He entered the College of Physicians and Surgeons, Medical Department, Columbia College, in 1863, and graduated in 1866. He located in Highstown, Mercer County, N. J., and for seven years enjoyed a most successful practice in that village, but being an asthmatic was forced to move to Illinois, remained there until 1877, when being entirely rid of that affection returned east and located in Brooklyn. Shortly after he moved to Arlington, where he has since resided. He is a member of the New Jersey State Medical Society, New Jersey Sanitary Association, Widows' and Orphans' Society of the State of New Jersey, and the Hudson County District Medical Society, having been its president for two years. Dr. Exton is a public spirited citizen and is always prominently engaged in some work tending to the public welfare. He was for four years president of the Board of Education, and for three years has served as a health officer of the Board of Health. To a man of so kindly and genial a disposition one naturally expects to see a vast amount of church work allotted, and such has been the case with Dr. Exton, he has been secretary of the Board of Trustees of the Presbyterian Church since its erection, and no greater claim can be made for higher esteem than that by which this man is held by his fellow parishioners. Dr. Exton is Past Master of Triune Lodge, and with one exception is the oldest Master Mason in Arlington.

Richard Goss, Hair Cutter, Elm Street.—Mr. Richard Goss has been a resident of Arlington since 1891 when he took possession of the hair cutting and shaving parlor on Midland Avenue near the corner of Elm Street formerly owned by Mr. Atkinson. This spring, finding business improving to such an extent that he required more accommodations he removed to Elm Street near Boyd's store in the Lofquist building, where he has fitted up a neat shaving and hair cutting parlor with hot and cold water baths attached, making it one of the best and most complete establishments in the township of Kearny. Mr. Goss now has two assistants and runs to adhere to the old adage of "cleanliness is next to godliness," as anyone may judge upon entering his establishment. He has worked extensively in the Middle States and New York City, where he has gained considerable experience which now stands him in good stead, as his large patronage will certify to. Mr. Goss is a member of several secret orders and is a pleasant and painstaking workman.

A. A. Crowell, Dealer in Staple and Fancy Groceries, Elm Street near Midland Avenue.—Mr. A. A. Crowell was born in New York City, and came to Arlington in 1878. In 1888 he bought the well established business of Mr. Robert Allen and conducted this business under the firm name of Crowell & Ellis, from which it finally developed into that of A. A. Crowell as sole proprietor. From the time of his arrival here, now sixteen years, he has been active either socially or in business in advancing the interests of Arlington and her residents. In 1891 he prepared the design for the Arlington Club House and subsequently was elected vice-president of that club. Socially he is well known throughout Arlington, where his kindly nature, bright conversation and progressive spirit wherever met, have made a host of staunch friends for him. Mr. Crowell is a member of The Arlington Club, Arlington Canoe Club and other local organizations.