



This illustration is a very fine and handsome office building-on Midland Avenue, the property of Mr. James N. Matthews, Ex-Township Assessor and Real Estate Dealer.-The review of Arlington's business men will be regarded decidedly incomplete by all familiar with that community unless there is made prominent mention of Mr. James N. Matthews, and yet we find it difficult to prepare an entirely satisfactory notice of that gentleman. Mr. Matthews came to Arlington in 1875 and has made this beautiful town his permanent residence. Ever since he has been active in business as a painter and paper hanger and taking a lively interest in politics, from the very outset being a staunch Democrat. He is interested in the Mount Tabor Land Company's lovely strips, located at Mount Tabor, N. J., that beautiful community nestling among the mountains which has won so enviable a reputation as a summer resort, and is a summer home

for many who desire a place of retirement and quiet in the mountains during the summer months. Mr. Matthews is universally liked and beloved by his town people, as he is congenial, kind and a thorough gentleman in every sense of the word. He is well informed concerning real estate in Arlington and always has a record of large variety of houses and building lots which can be rented or bought at reasonable prices. Any inquiries by mail concerning property in this vicinity are assured as prompt and careful attention as if given in person.

E. A. Engren, Upholsterer, Cabinet-maker and Painter, No. 131 Elm Street, P. O. box 359. Parlor furniture made to order and repaired. Window Shades and Curtains made and hung. Mattresses made to order and made over. Carpets made and laid. Sign Painting, Paper Hanging, Kalsomining. Glazing and Interior Decorations.—The American people as a class are very extravagant, but their extravagance is, as a general tiling, more the result of thoughtlessness than any deliberate intention to spend money lavishly. Take, for instance, the matter of furniture and we find that thousands of dollars worth of somewhat worn-out goods of this kind are put away into garrets or sold to second-hand dealers for a mere trifle, when a few dollars spent in renewing the upholstering would make the articles as good as new. This is no new, unfounded assertion of ours: it is a positive fact easy susceptible of proof, as may lie discovered by investigation. The business man who nowadays is satisfied to use a cheap looking or shabby old sign, or who doesn't think it worth his while to make use of ornamental show cards, may be honest and enterprising and progressive and all that sort of tiling, but the public haven't any means of knowing it, and so the chances are that they will prefer to patronize houses that don't hide their light under a bushel, but that do their best

to make it manifest to the people what their business name is, what they have to sell and the prices they quote on the goods they have for sale. Great progress has been made in sign painting of late years, and it is now possible to get a really artistic and handsome sign painted at a comparatively low price: and in this connection we may fittingly make mention of Mr. E. A. Engren, who carries on business at No. 131 Elm Street, for he does sign painting in all its branches, can furnish large or small, plain or ornamental signs at short notice: is moderate in his prices, and guarantees good work, for he gives personal attention to the filling of orders. Mr. Engren was born, raised, educated and learned his trade in Sweden, came to the United States in 1887 and worked in the Pullman Palace Car Company's works as upholsterer for four years. In 1892 he came to Arlington and started in business for himself. He has a large variety of samples of carpets to select from, and keeps in his employ workmen who are truly artists in their line, and enjoys the pleasure of always having enough customers to keep himself and help busy.

Thomas Whitfield & Son, Plain and Ornamental Slate Roofers.
Chestnut Street, north of "Midland Avenue.—Mr. Thomas Whitfield is so well



THOMAS WHITFIELD

known in Arlington and its surroundings that we feel it a useless task to call our readers' attention to this gentleman, but as it will be necessary to give a sketch of him to make this collection of the representative business men of Arlington complete we give the following information: Slate, for slating roofs, is considered to be the best roofing material of the many used, and at the same time the cheapest—cheapest because it is lasting, and protects the house. The extra cost for slating a roof is caused by the boarding which are necessary to fasten the slate on, and this cost is so very small that it is foolish for one to consider it when they desire the best roof which can be had. Mr. Whitfield has had a life's experience in the slate roofing business, having begun it at the age of fourteen years under the able teaching of Mr. John Gait, of Newburg. He has worked at his business all over the United States and the Bermuda Islands. One of the pieces of work done by him there was that on the Hamilton hotel. He has been in

Arlington ten years and roofed 1,000 houses. They have the latest improvements in machines for plain and fancy slate work.